

October 13, 2019

Dear Khalifa University Team,

Welcome to Aloft Abu Dhabi Hotel.

We would like to thank you for partnering with our Hotel for the upcoming **Robotics Challenge 2020**.

We are delighted to share with you the below offer,

**Group Stay Dates:** February 22-26, 2020  
**Guest Rooms:** 50 rooms per night  
**Group Rates:** Single occupancy - AED 425.00 per room per night  
Double occupancy - AED 470.00 per room per night

**Description of the rates:**

- o Minimum length of stay is 3 consecutive nights.
- o Should the number of rooms fall below the minimum of 10 rooms per night, an increase of the room rate may incur at the discretion of the hotel.
- o Rates are inclusive of 10% service charge, 3.5 % tourism fees, 2% municipality tax, and AED 10.00 per room per night tourism dirham fees
- o Rates are inclusive of 5% VAT applied on room rate and service charge.
- o Rates are inclusive of Buffet Breakfast, in our Dine restaurant.
- o Any additional taxes, fees, levies and/or surcharges imposed by the concerned authorities, and as and when they are effective, shall be applicable in addition to the rates and any other applicable charges mentioned in this Proposal.

**Method of reservations: (Reservation Link)**

Reservations for the event will be made directly by individual guests, on an allocation basis. Delegates will be able to reserve room through a direct reservation link that will be provided by the Hotel after receiving the signed contract. Upon making a reservation, all guests will be required to guarantee 100% of their reservation with a major credit card

**Individual Cancellations / No-show fees**

Attendees guarantees all bedrooms until check-in. Any late cancellations or no-shows will be charged 100% of the pre booked Food & Beverage, Accommodation services as well as visa application services. No deposit payment received will be refunded. All cancellations must be notified in writing to the undersigned hotel, which will confirm the cancellation.

**Release Dates**


Please note that bedrooms that are not picked up by the schedule outlined below, will be automatically released back into the Hotel's inventory for general sale. Any rooms required after the final release date will be subject to availability and charge.

90 days prior to arrival (November 24, 2019)	30% of the original room allocation will be released
45 days prior to arrival (January 08, 2020)	50% of remaining rooms will be released
30 days prior to arrival (January 23, 2020)	100% of unsold rooms will be released

The above means that on every release date: (November 24, January 08, and January 23) the hotel will remove the percentage of the rooms not yet booked. In this process, after the last release day, January 23, all rooms booked through the link are filled and there will not have any more empty rooms.

For and on behalf of the Aloft Abu Dhabi Hotel,

Read and approved by Khalifa University,



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Sacha Collin  
Multi-Property Sales Specialist

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Name:  
Position:  
Date: